Experience

In the field of IT since 2021, I have experience as an IT recruiter and Head of lead generation.

During this period, my duties were:

• Run campaigns manually and using automation tools

• Setting up automation from scratch

• Compilation of scripts and ICP

• Management of a team of 6 Lead generation managers

• Search reliable resources

• Collaborate with the develop and design team

• Search for qualiTed leads on LinkedIn and via E-mail

• Maintain weekly reports

Market: USA, Europe, Canada, Baltics, Balkans